



Press release

Yahsat and Telespazio Sign Multi-Year Ka-band Satellite Capacity Agreement in Brazil

Rio de Janeiro, 30 November 2016 - Yahsat and Telespazio, a joint venture between Leonardo-Finmeccanica (67%) and Thales (33%), have entered into a five-year contract for integrated satellite services using Ka-band.

This landmark service will be delivered via Yahsat's upcoming Al Yah 3 satellite, launching in 2017, which will cover over 95 per cent of Brazil's population across more than 5,000 municipalities.

Under the agreement, Telespazio will provide satellite connectivity and IP solutions for its customers, using a combination of Ka-band capacity on Al Yah 3 coupled with state of the art ground segment infrastructure. The services will be offered via gateways in Brazil to maximize performance and availability.

Commenting on the new contract, Yahsat's Chief Strategy Officer Amit Somani said: "*Brazil is an exciting and key market for Yahsat and we are delighted to be working with an industry leader such as Telespazio as part of our expansion in to this dynamic market. The partnership will allow Telespazio customers in Brazil to benefit from much better performance at much lower prices compared to legacy solutions.*"

About the collaboration and the consolidation of the company's presence in the Brazilian market, Marzio Laurenti, Country Manager Brazil for Telespazio, said: "*Our current offer to the corporate, institutional and telecom markets is based on C, Ku and L satellite bands. Yahsat's technology in Ka-band fits and complements Telespazio Brasil's service portfolio, and will allow us to meet the increasing bandwidth demand with the necessary price competitiveness.*"

The partnership with Telespazio is another step for Yahsat to further solidify its market entry strategy and helps position the company as the go-to satellite provider for Ka-band connectivity in Brazil. Post launch of Al Yah 3, Yahsat will offer a range of services on HTS Ka-band including high-speed, affordable satellite broadband for consumers and SMEs, as well as high data rate backhaul links for internet service providers and telecommunications operators. Yahsat is already a pioneer of Ka-band solutions across the world, having launched services across Africa, the Middle East and South West Asia in 2012, and will extend its coverage to over 1 billion people with the launch of Al Yah 3.



Telespazio has a long track record in the telecommunications sector and has a portfolio of cutting-edge products and services. The company manages communications networks that integrate satellite and terrestrial solutions to effectively respond to the needs of businesses and institutes.

In Brazil, Leonardo-Finmeccanica boasts an almost twenty-year presence in the space sector, through its subsidiary Telespazio Brasil, a leading provider of satellite services on the Brazilian market. Present in the country since 1997, it is headquartered in Rio de Janeiro, the city where its satellite services centre operates, and can count on its widespread presence throughout the country. The company offers innovative solutions in the field of satellite telecommunications, multimedia services, images and applications for Earth observation, satellite navigation, as well as turnkey satellite ground systems.

About Al Yah Satellite Communications Company PrJSC, “Yahsat”

[Yahsat](#) provides multipurpose satellite solutions (government and commercial) for broadband, broadcast, government, and communications use across the Middle East, Africa, and Europe in addition to Central and South West Asia. Based in Abu Dhabi, UAE, and wholly owned by [Mubadala Development Company](#), the investment vehicle of the Government of Abu Dhabi.

Yahsat's first satellite Y1A was successfully launched in April 2011, and the company's second satellite Y1B was successfully launched in April 2012. Yahsat has announced the manufacturing of its third satellite, Al Yah 3, planned for launch in early 2017, extending their commercial Ka-band coverage to an additional 20 markets reaching 60% of Africa's population and over 95% of Brazil's population, marking the company's first entry in to Brazil. For more information visit www.yahsat.com.br or www.mubadala.com

About Telespazio

Telespazio, a joint venture between Leonardo-Finmeccanica (67%) and Thales (33%), is one of the world's leading operators in satellite services. Its activities range from the design and development of space systems to the management of launch services, from in-orbit satellite control to Earth observation, from integrated communications, satellite navigation and localisation services to scientific programmes. Telespazio plays a leading role in the reference markets harnessing technological experience acquired over the years. Since its establishment, the company has participated in major European space programmes such as Galileo, EGNOS, Copernicus and COSMO-SkyMed. In 2015, Telespazio generated sales of EUR 632 million while employing approximately 2,500 people worldwide. www.telespazio.com