



## Agreement between Telespazio and Sync Lab to offer integrated fleet management solutions

*Rome, April 7<sup>th</sup> 2021* - Telespazio - a joint venture between Leonardo (67%) and Thales (33%) - and Sync Lab, a systems integrator that is leading the way in the creation of digital systems, have signed a strategic collaboration agreement to offer innovative integrated solutions in the marine fleet management sector.

With this agreement the two companies will offer the maritime market a service with the ability to monitor - from every device and anywhere in the world - all operational data for a fleet, from the real-time position of ships to the status of different installations.

The service, based on the integration of Telespazio's hybrid global connectivity services (terrestrial/satellite) and SeaStream, Sync Lab's Fleet Operation Center, will give ship owners and maritime operators full and totally secure control over their fleets, whether at sea or in port.

The partnership between Telespazio and Sync Lab, which leverages the consolidated expertise of both companies, has the goal of accelerating the process of digitalisation and computerisation within the maritime sector, providing operators with an integrated solution that can generate cost savings and efficiency while also ensuring a high standard of security.

## Information about Telespazio

Telespazio, a joint venture between Leonardo (67%) and Thales (33%), is one of the main global players in the space services sector, ranging from space systems design and development to the management of launch services and in-orbit satellite control, Earth observation services, integrated communications, satellite navigation and localisation and including scientific programmes. Telespazio plays a leading role in its target markets by leveraging the technological expertise it has built up in 60 years of activity, its own infrastructure and its participation in space programmes such as Galileo, EGNOS, Copernicus and COSMO-SkyMed. In 2019, Telespazio generated a turnover of 535 million euro and employs 3000 people in nine countries.

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## Information about Sync Lab

Sync Lab, a system integrator with over twenty years' experience, has built up a consolidated presence with nationwide coverage across five locations and with more than 200 employees. Through a process of developing its technological, methodological and applicative competencies in the software domain it now operates across multiple sectors, including ERP, security, company networking (in collaboration with the largest players in the market), and web application services. In 2019, in the midst of the Fourth Industrial Revolution, it also responded to the needs of the maritime market with systems and solutions that use data and analytics to create innovation in administrative, logistical, naval, terminal and port operations and delivering efficiency and security at sea.